

First Home visit questionnaire.

You may also copy this page to take to your visit so you don't forget anything.

Clients Name _____ Spouse's Name _____

Children / ages / at home? _____ Pets _____

Are there any time restrictions? _____

About how many people occupy the room on average? _____

How often do you entertain in this room? _____

What does your typical gathering look like? _____

Size, casual, formal? _____

What is your focal point? T.V, fireplace, view? _____

What pieces are staying? _____

Are their sentimental pieces you would like to include? _____

Do you have privacy issues or light control needs? _____

Do you have a preference for window treatments? _____

Budget:

What were you thinking as far as your investment in this room? _____

“I need a general guideline to stay within. For example, rugs can range from \$500 to \$10,000. If I were to bring you a \$10,000 rug and that's what you had envisioned for the entire room, it would be embarrassing for both of us.”

Initial meeting date _____ First consultation _____

Final presentation _____ Estimated completion _____

Room Measurements and Details